



## Look Ahead—To Foresee is to Succeed

(Written Specially for The Bulletin.)

One of the distinctions between successful and unsuccessful men is that the successful man is forethoughtful—he sees ahead, a long way ahead. Now, no man can see ahead if he is looking up into the air or down on the ground or sideways or behind him at day before yesterday. Or any other way except looking forward, keeping his eyes on the future and the beyond.

"Hitch your wagon to a star," counseled Emerson. He wasn't thinking of a literal star, far withdrawn in the infinite depths of blue night; he used the word figuratively to suggest something ahead of us and above us, a little bit out of our reach, perhaps, but something which would certainly hold our eyes and our attention to the front, and keep us moving in that direction.

All the successful statesmen of the world have aimed high and far ahead at the very start. Napoleon, when he was actually only a "little corporal," was dreaming of the Grand Army and the mastery of Europe. Disraeli failed almost pitifully in his first attempt at a speech in the house of commons. "The time will come when you will hear me," he said, smiling. People remember that when, as premier of England, parliament hung breathless on his words. All the successful money-getters of the world have aimed high and looked far ahead at the very start. Astor was seeing half a century into the future when he invested all the money he could lay his hands on in pasture lands and swamps outside the then limits of Little Old New York.

Looking ahead, he foresees the time when his cheap land would be worth hundreds and thousands of dollars a square foot instead of fifty dollars an acre. Rockefeller, Morgan, Carnegie, these giant goliaths of our own day, saw ahead of them and reckoned on the future but enormous profits to be had from oil, money, or railroad manipulation or steel-making combination. All the great molders and makers of civilization, the poets and the authors and the prophets, have begun by seeing the glorious vision of the far off future and by setting their steps in that direction. Tennyson isn't the only one who "dip into the future far as human eyes can see."

Life is short, to be sure, reckoning it in terms of geologic ages or astronomical eternities. But it is long, reckoning it in terms of man's life. The average young man who has reached 13 has before him the likelihood of perhaps 19,000 days of life, over 450,000 hours. Assuming that he spends one-third of his life in sleep, he still has more than 300,000 to reckon with. When he's reached 18 it's high time that he shall have made up his mind that he is going to live those 300,000 hours each one for itself and with little thought of the future, or whether he is going to treat them as a bunch and start on some sort of plan to make them dovetail together into the framework for success.

Once, a many, many years ago, the grizzled old friend who had lived nearly 70 years of life and had seen and felt its gains and its losses, abruptly asked me: "How old are you?" I was then under 20, and told him, "Ah," he murmured, "I was only your age—and that all—when I was 20 years old on his own part, not on me, as he spoke. A moment later he actually blushed over his own words as I came back to him again, and he thought how it might sound to me and how I might take it. He began to apologize. "Dear friend," said I, "don't change a word, I understand. God knows I will have 30 years left. I had your 70 years' experience and knowledge. If I could give you the years back again and you could give me the experience, we two could make one town sit up and take notice, eh?" Silently he reached over and shook my hand. He saw I understood.

Now, the point I'm driving at is that there isn't any business or avocation on earth which more insistently calls for or will more adequately reward foresight and look-ahead-iveness than our business of farming. Don't assume that I mean more money which will pay more money. I'm not thinking chiefly of money, but of manhood, which is worth more, both to the world and to its possessor. Money is just like the last of the harvest, something we use to live with. But it's not life, nor the object of life, any more than meat and heavy pudding are. If any young fellow has a vision of the idea that money is the only or the largest object of life, he isn't fit to be a farmer and live among God's nobler pumpkins and cabbage heads!

Farming is a life business. It is one to learn slowly and very carefully. It is one where we must build as we go along, and where we must be sure to lay good foundations, and where we must stand the racket of years—even before we begin to put up the frame. The very nature of the business makes us feel about it a considerable time. All this summer I've been planning for 1911's truck patch. As the crops developed and ripened to profitable maturity or slackened to comparative failure, I've been forecasting the next season. We mustn't put peas here again; something wrong with the soil; they don't do well and can't be made to. That's the best bit of Country Gentleman corn we've ever raised; give it the same ground and the same treatment.

ment next spring. "Everybody says this is the very finest and sweetest celery I ever had; I must be sure to get the same strain of seed from the same seedman, next year."

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